

#41, MEG OFFICER'S COLONY, BANASWADI ROAD, BENGALURU-560033

MARKETING & CLIENT RELATION- SHIP

EXPERIENCE: 3-10 YEARS
LOCATION: BANGALORE

FASHION TEAM
HIRING FULL TIME
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MARKETING & CLIENT RELATIONSHIP

Experience: 0-3 years

Location: Bangalore

RESPONSIBILITIES:

- ensuring your existing clients are satisfied through after-sales care, as well as gaining and using feedback
- identifying and approaching potential new companies or individuals to engage as clients
- researching industry trends and providing advice to colleagues about client strategy or new sales opportunities
- giving presentations to clients about products or services
- acting as a point of contact for complaints and escalating issues as appropriate
- ensuring that the terms of a contract are adhered to by both your employer and clients
- understanding and helping to meet the targets and aims of the client.

REQUIREMENTS

- Strong negotiation and influencing skills
- The ability to communicate confidently – both through speaking and writing – with colleagues and clients from all levels of an organisation
- Self-motivation
- A level of creativity when it comes to thinking of new sales opportunities
- Resilience
- The ability to research and keep on top of developments in the industry.
- Commercial awareness.